



Join our team
and actively help
shape the future
of our company.

Understand technology. Win customers. Turn opportunities into business.

Riedel Filtertechnik is a German mid-sized technology leader and hidden champion in industrial plant engineering. We develop and manufacture innovative filtration, environmental and dust collection solutions for international industrial customers.

To further secure and expand our business within the global tobacco industry, we are looking for a Sales Manager who combines technical understanding with a strong sales mindset – identifying opportunities, winning new customers and turning technical requirements into successful projects.

SALES MANAGER (m/f/d) – TOBACCO INDUSTRY

YOUR RESPONSIBILITIES

- Drive international sales activities and projects within the tobacco industry
- Proactively identify, approach and win new customers and business opportunities
- Manage the complete sales process from first contact and technical clarification to quotation, negotiation and contract closing
- Develop customized technical solutions together with engineering, project management and production
- Manage and further develop existing customer relationships
- Identify new applications, products and market opportunities
- Prepare commercial proposals and negotiate technical and commercial contract conditions
- Represent Riedel at customer meetings, trade fairs and international industry events

WHAT MAKES YOU A GREAT FIT

You are proactive, commercially driven and enjoy developing new business. You take ownership, follow opportunities consistently and know how to turn customer requirements into successful projects.

Ideally, you have several years of experience in international B2B sales of technically sophisticated capital equipment. Experience within the tobacco industry and an existing industry network are a strong advantage.

A technical degree or technical qualification, preferably in mechanical, process or industrial engineering, is welcome. Strong negotiation and closing skills, a structured and independent way of working as well as excellent English and German communication skills complete your profile. International travel up to 30 %.

WHY RIEDEL

Smart company. Short paths. Real responsibility.

Sales, engineering, R&D and production work together under one roof. This means fast communication, short decision-making processes and real freedom to make an impact.

We offer a permanent position with a high level of ownership, attractive compensation, 30 days of annual leave, modern employee benefits and, most importantly, a strong team that gets things done together.

You don't wait for opportunities – you create them?

Then join us and shape the future of our international business.

INTERESTED?

WE LOOK FORWARD TO
HEARING FROM YOU!

Please feel free to send your detailed application documents to bewerbung@riedel-filtertechnik.com.



MORE INFORMATION

Work Location: Leopoldshöhe
Contract: permanent
Employment Type: full-time
Start: immediately

DEIN ANSPRECHPARTNER

Thorsten Kurtz



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bewerbung@riedel-filtertechnik.com

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